



# Young Entrepreneur TY Launch 2019-2020 Programme

Friday 11<sup>th</sup> October 2019

# What is Y.E.S?

- A huge part of Loreto Abbey Dalkey school life
- Was created here in Loreto Abbey Dalkey in 1991 and now over 23,000 students take part nationwide.
- A fun, exciting and (hopefully) profitable adventure for all!



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# Why get involved?

- A great way to work with others
- Learn new skills such as:
  - ❑ Time management
  - ❑ Financial planning
  - ❑ Communication
  - ❑ Organisation
  - ❑ Teamwork
- Hopefully earn some money !



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# What's involved?

- You set up your own business
- You can do this either by yourself or in a group (max of 4 students)
- Keep track of your business using a business plan – headings and help given to you
- Sell your product over at least a six week period
- Christmas Market – December 13<sup>th</sup> 2019
- Some students may progress to the Student Enterprise Awards in early 2020.



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# How do you get started?

Pick an idea involving something that you...

- ▶ Like
- ▶ Know something about
- ▶ Are interested in
- ▶ Believe you're good at

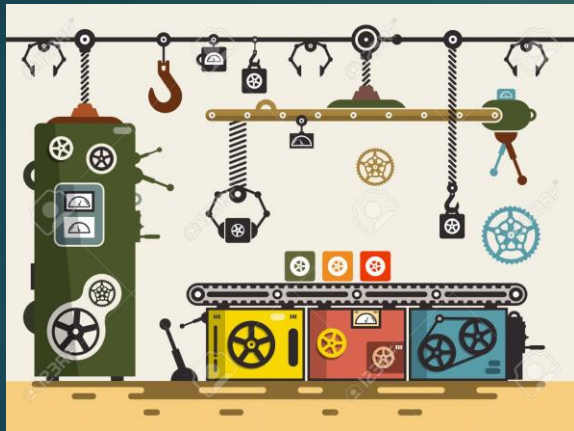


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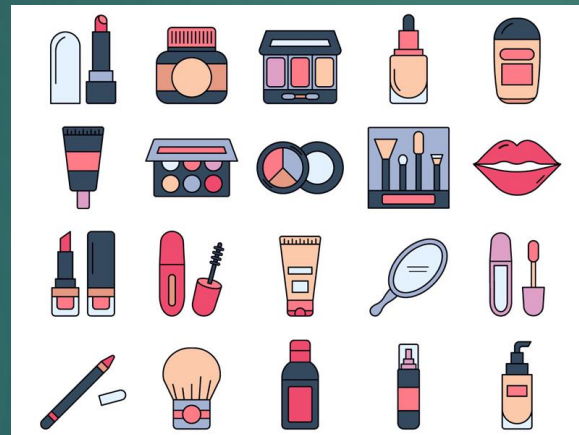


# Types of Business

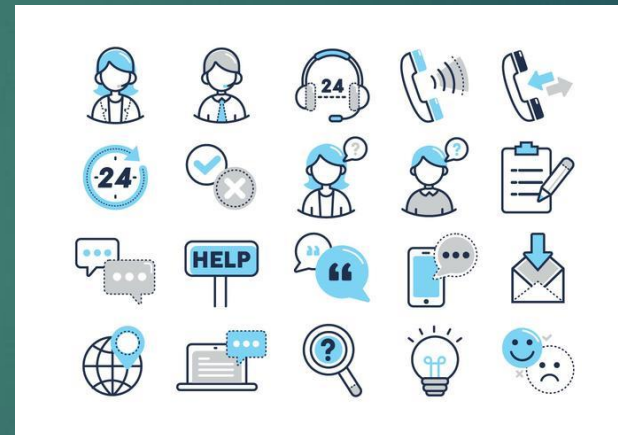
Create a product



Resell a product  
Wholesale to Retail



Create a Service  
you can sell



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# Types of Business – Do's

You are free to create your own business !



Use a lot of the Junior Cycle Key Skills:

1. Be Literate
2. Manage Yourself
3. Stay Well
4. Manage Information and Thinking
5. Being Numeric
6. Be Creative
7. Work with Others
8. Communicate



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# Types of Business – Don'ts

There are a few business ideas that are **not allowed**.....

- X** Electrical items
- X** Food items
- X** Nothing illegal

***If in doubt – check with Ms. Maginn !***



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# Why get involved as a TY Student?

## Reason # 1 - GAISCE – The President's Award

As part of your TY programme, a lot of you have signed up for the GAISCE Bronze Award. One of the Four Key Challenge Areas is to develop a new Personal skill or interest – and participating in the Young Entrepreneur Programme falls into this category. To qualify, you need to do at least one hour per week – preferably at a set time for a period of 13 weeks, and this has to be signed off by a teacher or parent.

So if you start next week, you will be finished by the Awards Night.



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# Why get involved as a TY Student?

## Reason # 2 – To raise money

You've heard about the 5<sup>th</sup> year Habitat for Humanity trip to Zambia. If this is something you are keen to participate, then this is the perfect opportunity to start raising some of the €3,000 required to fund the trip.



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# Why get involved as a TY Student?

## Reason # 3 – To get through to the Regional and National Finals

In recent years, very few TY or 5<sup>th</sup> year students have participated in the YES programme. This means that it is much easier to make it through as the school representative to the Regional finals!



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# What do you need to do now?

1. Print and complete the entry form that will be emailed to you this afternoon - it needs a signature from home. You can also download it from the Young Entrepreneurs section on the school website under 'For Students'. Or go directly to [www.LAD-YoungEntrepreneur.com](http://www.LAD-YoungEntrepreneur.com)
2. Return it in an envelope to Ms Maginn on Monday, Tuesday or Wednesday of next week (14<sup>th</sup> – 16<sup>th</sup>) in Room C6.

Envelope should contain:

- Completed entry form
- €10 (notes preferably and exact money only – no change given)\*\*\*
- Please write your name and class on the front of the envelope too!

\*\*\*€10 is non-refundable if you decide not to take part in Y.E.S. at a later date



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# Entry Form Deadline

All entry forms must be returned by

Thursday October 16<sup>th</sup> 2019

*\*That's next week !*



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# Then what happens?

We will email you gentle prompts along the way to help you with your journey

And there will be two more Breakfast Meetings:


- ▶ 18<sup>th</sup> October – Meet the Mentors
- ▶ 15<sup>th</sup> November – Report Writing Workshop



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# What else?

Keep an eye on the website for updates and extra information



**Loreto Abbey Dalkey**  
Young Entrepreneur Program

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The 2019 / 2020 programme will kick off on Friday 4th October 2019 and we look forward to seeing as many of you as possible with new business ideas and to welcoming the new first year group.

Below is the current programme dates and deadlines, which will be updated once finalised.

**Places you'll need to be and deadlines you need to know about**

Date	Event
4th Oct 2019	Breakfast Mtg 1: Launch
10th Oct 2019	Entry Form Deadline
18th Oct 2019	Breakfast Mtg 2: Meet the Mentors
15th Nov 2019	Breakfast Mtg 3: Report Writing Workshop
13th Dec 2019	Christmas Market
10th Jan 2020	Report Submission
23rd Jan 2020	Awards Night
Mar-2020 (date TBC)	Regionals (Dun Laoghaire)
1 May 2020	Nationals (Croke Park)*

\*if any teams from Loreto Abbey Dalkey place 1<sup>st</sup> in their category at Regionals.

If you need any further information, talk to the Teacher or any of the Prefects (listed in the **Key Contacts** section at the top of this page). Also, take a look in our [Downloads] section, which contains the Application Form, Business Report Template, and other useful information.

**Natasha McNeill**  
(Chairperson, YES Committee)

### Key Contacts

For further information, assistance, or to return your completed application form you can contact any of the people listed below.

**Teachers**  
Ms Maginn  
Ms Hunt  
yes@loretoabbeydalkey.ie

**Prefects (YE Scheme)**  
Ailbhe Donnelly  
Aisling Duggan  
Lauren O'Callaghan  
Lucy Wall

**Parents Committee**  
yes@loretoabbeydalkey.ie

### Sponsors

We would like to thank all those who have assisted with the cost of running the Loreto Dalkey Young Entrepreneur program, including our sponsors:



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# Who to contact with Queries?

[yes@loretoabbeydalkey.ie](mailto:yes@loretoabbeydalkey.ie)

5<sup>th</sup> Year Prefects:

- Ailbhe Donnelly
- Aisling Duggan
- Lauren O'Callaghan
- Lucy Wall



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# A gentle reminder.....

- School email etiquette for emailing teachers, available on the school website
- <https://www.loretoabbeydalkey.com/for-students/email-etiquette>
- Always include your name / business name as the subject line if you need to email [yes@loretoabbeydalkey.ie](mailto:yes@loretoabbeydalkey.ie)



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# Any Questions?



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